

HATA PRIOR AUTHORIZATION SURVEY RESULTS

HATA STRATEGIC PLAN

Eliminate the possibility of the PM Vendor as the barrier to a streamlined *electronic* Prior Authorization workflow.



PRIOR AUTHORIZATION WORKGROUP

RESEARCH AND UNDERSTAND

- The barriers to adoption for Prior Authorization.
- The current utilization within our membership world.
- The barriers to a meaningful workflow within the practice.
- How Value Based Payments might impact Prior Authorization.

ACTION ITEMS UNERWAY

- Create a whitepaper to share with the industry from the perspective of the PMS vendor.
- Define the PMS business case (generic) and survey our members to have that conversation with the payers.
- Explore the provider demand. Understand what they need to utilize the transaction for more than a referral.
- Collaborate with other industry stakeholders.



HATA PM VENDOR MEMBERSHIP SURVEY RESULTS

Response by 75% of HATA PMS Vendor members:

- 33% offer the 278 transaction to their providers.
- Of those clients utilizing the 278, 100% are using it for Referrals only; not Prior Authorization.



REASONS PM VENDORS DO NOT OFFER THE 278

- Lack of provider interest 63%
- Lack of payer commitment 63%
- Development limitations 50%
- Unreliable information exchange 25%
- Interoperability challenges 12.5
- Biggest comment: General industry lack of understanding due to non-use and implementation.

278 UTILIZATION

100% of respondents answered that only 1-10% of clients currently utilize the 278 transaction.

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